12MM DECEMBER 1993 SHIPMENT SDI

AGGREGATE	PREMIUM	DISCOUNT	PHILIP MORRIS	PM PREMIUM	PM DISCOUNT	MARLBORO	BOX	SOFT	FULL FLAVOR	LOW TAR	ULTRA LIGHT	MENTHOL	NON-MENTHOL
1A0 BANGOR	77	139	117	85	209	88	117	94	95	102	108	67	111
1B0 BOSTON	114	75	109	123	70	122	182	69	104	95	99	86	105
1C0 HARTFORD	124	58	107	122	63	118	170	74	109	92	96	109	97
1D0 RHODE ISLAND	117	71	112	127	66	125	190	66	107	92	98	97	101
1E0 ALBANY	93	112	103	95	125	98	130	89	106	95	89	86	105
1F0 SYRACUSE	104	93	95	99	82	102	110	96	104	98	90	104	99
1G0 BUFFALO	99	102	88	95	67	98	80	107	103	99	89	106	98
1H0 NEW YORK	142	29	113	144	25	133	225	53	113	92	84	123	92
1I0 PHILADELPHIA	131	47	107	126	52	123	167	75	115	92	74	136	88
1J0 HARRISBURG	103	94	87	96	59	101	119	93	102	99	83	120	93
2A0 BALTIMORE	115	75	98	108	69	101	113	95	102	97	103	131	89
2B0 WASHINGTON	123	60	109	119	81	117	107	97	107	99	88	140	86
2C0 RICHMOND	101	98	89	94	76	93	86	105	101	101	97	119	93
2D0 RALEIGH/DURHAM	89	119	95	73	159	76	62	114	96	108	95	122	93
2E0 CHARLOTTE	88	121	86	70	131	72	50	119	91	109	106	102	99
2F0 COLUMBIA	98	104	83	72	115	68	55	117	105	101	90	139	87
2G0 GREENVILLE	95	109	90	85	103	86	53	118	94	107	99	95	102
2H0 KNOXVILLE	91	115	99	87	133	90	52	118	96	105	97	76	108
2I0 NASHVILLE	83	130	89	80	117	87	52	118	96	106	97	79	107
2J0 ATLANTA	101	98	97	89	119	88	75	109	99	104	99	112	96
2K0 BIRMINGHAM	95	108	103	82	163	79	53	117	97	104	104	102	99
2L0 SAVANNAH	83	129	85	72	122	73	65	113	108	101	79	123	92
2M0 JACKSONVILLE	90	117	79	81	71	80	79	108	105	100	90	109	97
2N0 PENSACOLA	84	128	89	68	147	67	51	118	104	101	90	112	96
2O0 ORLANDO	94	110	89	100	59	103	113	95	104	100	93	95	102
2P0 TAMPA	101	98	91	101	62	93	103	99	93	101	119	96	101

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AGGREGATE	PREMIUM	DISCOUNT	PHILIP MORRIS	PM PREMIUM	PM DISCOUNT	MARLBORO	BOX	SOFT	FULL FLAVOR	LOW TAR	ULTRA LIGHT	MENTHOL	NON-MENTHOL
2Q0 MIAMI	123	60	110	136	34	126	148	82	110	92	97	97	101
3A0 ST. LOUIS	92	114	83	84	80	82	67	112	95	104	102	130	90
3B0 SPRINGFIELD	69	154	82	70	116	78	49	119	90	106	110	80	107
3C0 PADUCAH	75	143	83	68	129	77	48	119	90	111	98	84	105
3D0 MEMPHIS	85	125	78	66	114	65	45	121	103	100	97	120	93
3E0 JACKSON	88	120	78	76	85	75	58	116	101	105	90	120	93
3F0 LITTLE ROCK	85	127	101	86	144	88	55	117	98	106	95	93	102
3G0 NEW ORLEANS	92	113	82	88	62	80	95	102	105	101	86	132	89
3H0 LAKE CHARLES	81	133	88	88	90	85	97	101	98	110	82	113	95
3I0 DES MOINES	85	126	112	91	173	98	66	113	84	108	126	76	108
3J0 OMAHA	83	128	104	88	151	96	77	109	88	107	117	77	108
3K0 KANSAS CITY	85	125	107	90	156	92	69	111	89	103	126	89	104
3L0 TULSA	66	158	94	73	154	78	55	117	93	102	119	64	112
3M0 OKLAHOMA CITY	82	130	103	90	141	92	64	114	91	102	129	73	109
3N0 DALLAS/FT. WORTH	98	103	111	115	100	115	81	107	98	104	102	82	106
3O0 MIDLAND	88	121	110	104	130	114	56	116	106	95	100	61	113
3P0 ALBUQUERQUE	85	126	81	85	70	90	52	118	105	94	99	71	110
3Q0 HOUSTON	109	85	109	132	43	128	123	91	102	101	101	95	102
3R0 WACO/TEMPLE	93	112	107	105	115	109	84	106	99	100	111	84	105
3S0 SAN ANTONIO	87	122	83	89	66	93	69	112	107	96	97	83	106
4A0 PITTSBURGH	98	103	94	84	124	88	62	114	108	93	75	123	92
4B0 CLEVELAND	101	98	94	80	137	82	55	117	111	93	77	124	92
4C0 COLUMBUS	90	118	102	89	138	100	45	121	106	101	73	93	102
4D0 CINCINNATI	90	117	98	90	121	98	57	116	92	107	101	94	102
4E0 SAGINAW	88	120	105	82	174	85	56	116	90	107	102	106	98
4F0 DETROIT	108	87	91	87	101	80	80	107	104	95	97	159	80
4G0 GRAND RAPIDS	91	116	122	89	220	89	64	113	87	108	116	112	96

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4H0 TOLEDO	98	104	100	91	128	92	60	115	88	106	118	105	98
4I0 INDIANAPOLIS	95	109	103	97	122	107	58	116	91	104	112	90	103
4J0 LOUISVILLE	79	136	93	81	129	88	72	111	85	113	108	84	105
4K0 LEXINGTON	73	146	87	72	129	81	42	122	96	107	86	69	110
4L0 CHICAGO	123	60	101	108	80	99	121	92	106	94	97	147	84
4M0 PEORIA	97	106	109	95	148	100	77	108	92	106	106	107	98
4N0 GREEN BAY	96	107	109	98	141	101	92	103	87	111	107	109	97
4O0 MINNEAPOLIS	98	103	108	111	99	112	127	90	81	111	131	76	108
4P0 SIOUX FALLS	76	141	114	81	212	88	59	115	79	113	129	65	112
4Q0 MILWAUKEE	112	80	96	100	83	93	75	109	93	102	115	133	89
5A0 ALASKA	119	67	112	135	44	140	93	103	97	101	108	61	113
5B0 SPOKANE	78	138	95	81	135	84	64	113	96	97	115	52	117
5C0 SEATTLE	90	118	93	90	101	91	86	105	99	96	112	61	113
5D0 PORTLAND	90	117	95	87	118	87	86	105	102	93	111	56	115
5E0 DENVER	100	100	108	113	92	119	88	105	95	103	108	68	111
5F0 SALTLAKE	96	106	114	115	111	117	112	96	97	100	106	63	112
5G0 PHOENIX	81	133	87	91	72	92	93	102	97	97	115	66	111
5H0 SACRAMENTO	92	113	105	105	103	105	142	84	108	87	107	66	112
5I0 SAN FRANCISCO	112	79	126	129	119	128	162	77	108	92	96	83	106
5J0 FRESNO	89	119	111	107	123	115	142	84	116	87	89	61	113
5K0 HAWAII	117	71	101	126	28	73	113	95	86	113	115	229	56
5L0 LOS ANGELES	116	72	115	141	37	137	169	74	106	91	104	75	109
5M0 SAN DIEGO	104	93	108	127	53	128	155	79	104	94	106	73	109

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